

2013

BUDGET

REPORT

\$1,505 Assessment
increase of \$130 or 9.5%

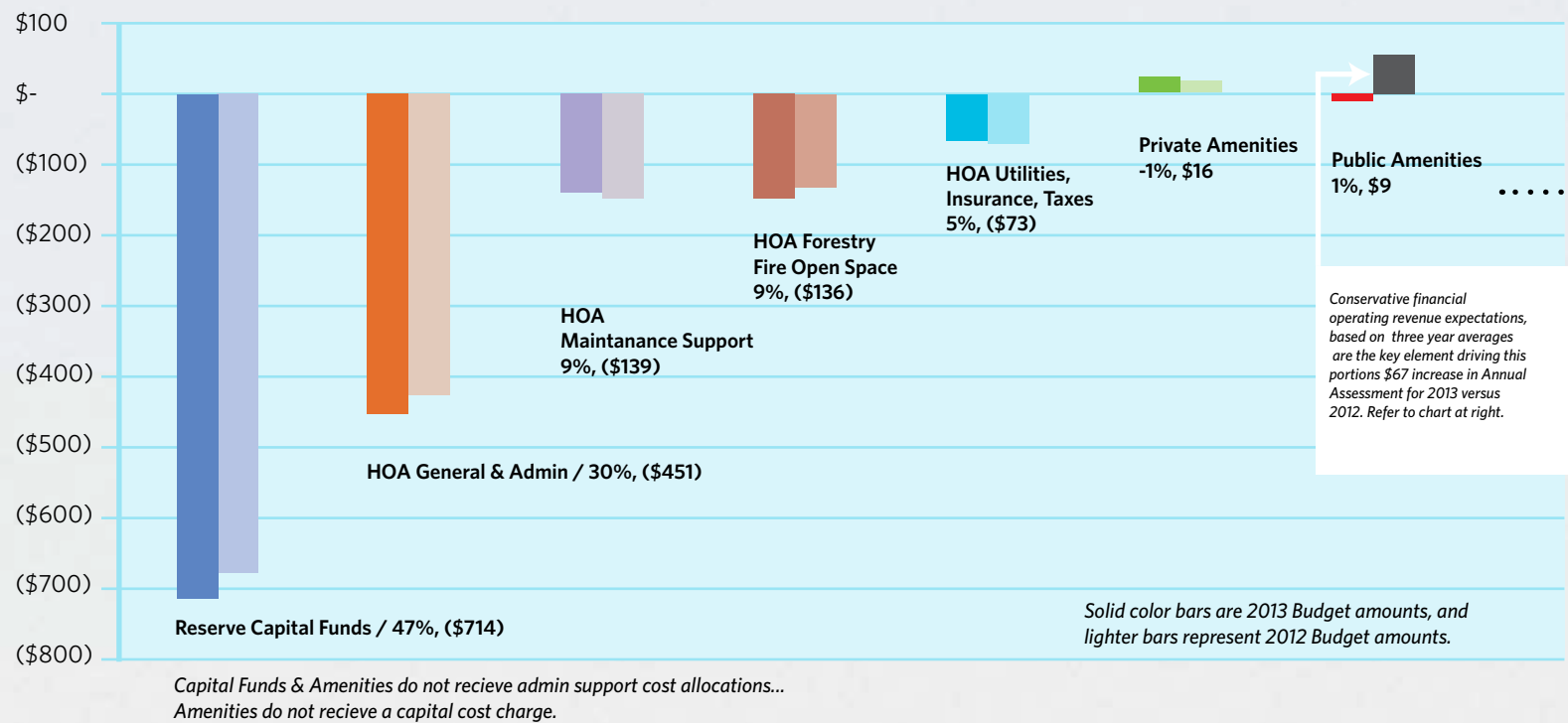
\$8.9 Million
Total Operating Revenues
- Down 4%

\$14.0 Million
Total Operating Costs
- Up 2%

\$8.5 Million
Total Capital Investment

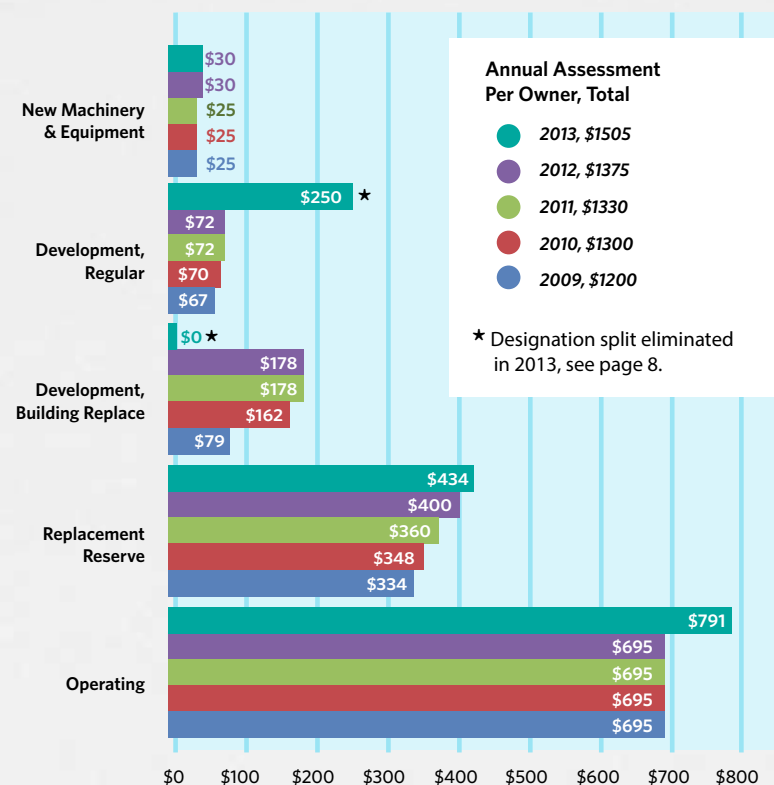


DISTRIBUTION OF 2013 ANNUAL ASSESSMENT OF \$1,505 PER OWNER



ANNUAL ASSESSMENT

2013 annual assessment is \$1,505 per property owner, an increase of \$130 or 9.5% compared to 2012. Assessment contribution by fund is illustrated below:



INTRODUCTION

2013 Annual Assessment of \$1505 reflects a \$130 or 9.5% increase over 2012.

- The \$791 Operating Fund portion was increased \$96 due to increased financial conservatism in operating revenue expectations (driven by 2012's weather impacts) and a 2% net costs increase. This Operating Fund portion was unchanged at \$695 for four years (from 2009 to 2012).
- The \$714 Capital funds portion was increased \$34 to fund future capital needs of our aging assets.
- 2013/14 Recreation Fee of \$225 remains unchanged from 2012/13.

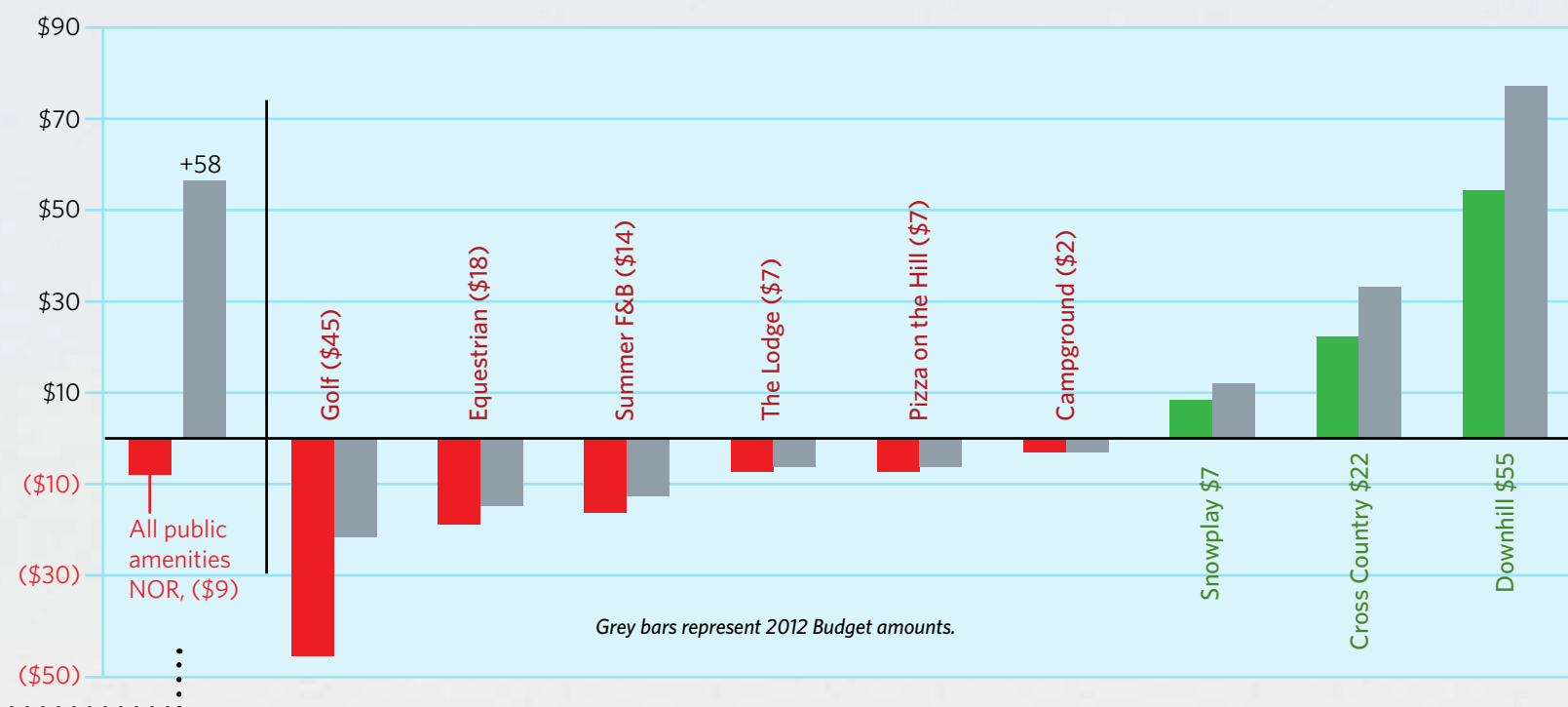
Tahoe Donner Association (the Association) prepares its annual revenue and expense budget in accordance with applicable laws, its own governing documents and budgetary policies and procedures. The Association's approved budget also reflects the fiduciary responsibility of the Board, management, and all owners in protecting our investment in the Association, both for the 2013 budget year and into the future.

The process begins with general direction from the Board of Directors regarding influential factors, such as the level of service to be provided, new community projects, economic conditions and changes to business operations. Capital and equipment expenditure budgets are formulated to determine the funding needs for the Replacement Reserve Fund, the New Machinery and Equipment Fund and the Development Fund. The operating budget is traditionally developed with attention to historical trends in revenue generation, consideration of economic factors that may influence revenue or expenses, achievable cost reductions across all departments, service levels to be achieved and staffing levels required. The Finance Committee participates in reviewing the budget prior to submittal to the Board of Directors and offers input for the Board's consideration. The General Manager and Director of Finance and Accounting then present the staff-recommended budget for Board review. The Board subsequently directs staff to incorporate revisions it feels are appropriate. The 2013 Budget approved by the Board is summarized in this report.

Stephen M. Miller, Treasurer

Mike Salmon, Director of Finance and Accounting

2013 BUDGET NET OPERATING RESULTS (PER OWNER) FOR PUBLIC AMENITIES



OPERATING FUND

The Operating Fund accounts for the revenue and expense activities of our amenity and homeowner association service functions. This fund is for non-capital or major equipment expenses essential to our operation, including amenities. Capital related expenditures are held in other funds. Operating Fund budgets for all departments were prepared with an emphasis on managing operating costs efficiently, while continuing to provide consistent levels of service. Detailed analyses of each department were prepared and evaluated by senior management before the budget was reviewed by the Finance Committee and the Board. Methods for optimizing revenue while maintaining favorable property-owner access and rates were also examined.

IN TOTAL, THE 2013 ASSESSMENT CONTRIBUTION TO OPERATIONS IS \$5,119,000 OR \$791 PER MEMBER-PROPERTY, AN INCREASE OF \$96 OVER 2012. THE 2013 AMOUNT REPRESENTS A 3.3% COMPOUNDED ANNUAL GROWTH RATE SINCE 2009 (2009 THE 1ST OF FOUR CONSECUTIVE YEARS AT \$695).

The total revenue requirement for a balanced 2013 Operating Fund budget is \$14,044,000. Operating revenues generated of \$8,925,000 fund 64% of the requirement. The necessary funding level for operations from the annual assessment is \$5,119,000 or 36% of the requirement. This assessment represents the shortfall of non-assessment revenue versus operating costs in the Operating Fund budget. Refer to page 6 for budget summary by activity.

Operating Revenue Budget of \$8.9m, excluding assessment, has decreased \$325,000 or 4% under the 2012 Budget and represents an increase of \$913,000 or 11% over 2012 Forecast. Operating revenues are subject to significant volatility due to weather. Accordingly, we have utilized multi-year averages in establishing volume expectations. We have attempted to be financially conservative in our revenue projections; while still capturing visitation trends, capital, marketing, and price initiatives impacts.

Operating Payroll Budget of \$9.1m represents 65% of total operating costs and reflects an increase of 2% over 2012 Budget and an increase of 10% over 2012 Forecast. A key element of any large-scale common interest development is the employees who operate and manage our amenities, support departments and administration. Operating payroll costs include wages, salaries and the associated costs of payroll taxes, workers compensation, retirement savings plan, and health insurance benefits. The increase over 2012 Forecast is primarily due to the cost savings efforts in 2012 due to the weather impacted decline in revenues in 2012.

Operating Expense Budget of \$3.9m represents 28% of our total operating costs and reflects an increase of 1% to 2012 Budget and an increase of 14% to 2012 Forecast. For operating expenses, 76% of the total amount falls into 10 categories, as follows. Utilities represent \$867,000 or 22% of operating expenses. Repair & Maintenance materials costs represent \$585,000 or 15% of operating expenses. Insurance represents \$378,000 or 10% of operating expenses. Forestry contract services represent \$275,000 or 7% of operating expenses. Government taxes, audit and legal costs represent \$292,000 or 7% of operating expenses. Printing and postage costs represent \$195,000 or 5% of operating expenses. Fuel costs represent \$186,000 or 5% of operating expenses. Credit card merchant fees represent \$180,000 or 5% of operating expenses.

Cost of Goods Sold Budget of \$1.0m represents 7% of our total operating costs. Cost of Goods Sold represents the wholesale cost of retail, food and beverage product.

OPERATING FUND CONTINUED

For **Private Amenities**, the Recreation Fee remains unchanged at \$225 for the 2013/2014 cycle. Member and guest daily entry fees to the private amenities remain unchanged for 2013, at \$6 and \$8 for members and guests, respectively. The private amenity access fee cycle schedule is effective May 1, 2013 through April 30, 2014. The private amenities are budgeted to provide favorable net operating results of \$103,000 or \$16 per property owner. All of our private amenities continue to experience customer growth, proving to be valued assets for members and their guests.

Our **Public Amenities** are budgeted to provide an unfavorable net operating results of (\$59,000) or (\$9) per property owner, see chart on page 3. The currently approved 2013 user fees, as compared to 2012, generally remain flat for members with modest increases for certain public fees. The difference between Budget 2013 versus Budget 2012 is an unfavorable \$67 per property owner, the primary driver of the \$96 increase in Annual Assessment.

Downhill Ski Area is budgeted for \$2.5m in revenues, representing 28% of total operating revenue. Operating revenue is down \$248,000 or 9% from 2012 Budget and up \$631,000 or 34% to 2012 Forecast. Downhill is budgeted to generate net operating results of a positive \$355,000 or \$55 per property owner.

The Lodge is budgeted for \$1.5m in revenues, representing 17% of total operating revenue. The Lodge budget Net Operating Results are a loss of (\$45,000) or (\$7) per property owner. Capital improvements (Pub Expansion) favorable impact has been conservatively estimated for 2013.

The **Golf Course** is budgeted for \$1.0m in revenues, representing 12% of total operating revenue. This revenue budget is 5% over 2012 Forecast and 9% below 2012 Budget. The budget revenue and rounds are consistent with a 3-year average plus 2.6% in growth drivers. Golf operating costs have been reduced where practical, without sacrificing service and course quality. The Golf Course Operations Net Operating Results are a budgeted loss of (\$290,000) or (\$45) per property owner.

Forestry, Trails, Defensible & Open Space operations, include defensible space efforts both in our common areas and throughout residential properties, which continues to be a top priority within the HOA portion of the Association budget. Fire-safety inspections of our residential properties and reducing the threat of fire within our borders are regarded as critical elements of our overall fire-safety program. We have also increased our trails maintenance efforts for 2013 (and 2012). Forestry's Net Operating Results budget loss of (\$877,000) or (\$136) per unit is 10% above last year's budget due primarily to our increased scope of trails management, driven in part by the recent acquisition of Euer Valley land.

REPLACEMENT RESERVE FUND

The Replacement Reserve Fund is used to account for the financial resources designated for the repair, restoration, replacement or maintenance of major common area components of the Association. Although building component replacements are included in the Replacement Reserve Fund plan, complete structure replacement is not. Funding for structure replacement is discussed below in the review of the Development Fund.

In accordance with state law and sound business practices, it is the policy of the Association to fund a reserve program that will adequately provide for repair and replacement of existing community-owned assets. A 30-year reserve funding and expenditure plan is produced every three years, and updated annually, for the purpose of scheduling and analyzing the Association's funding needs. Approximately 1,400 individual items are tracked in this plan, with a current replacement value of approximately \$36.3 million. Each item is evaluated by average useful life, present age, projected remaining useful life, and estimated replacement cost. A full review of the plan was

performed in 2010. Updates are conducted each year and another full review of the plan will be performed in 2013.

ASSESSMENT AND RESERVE FUNDING DISCLOSURE SUMMARY

(CA CIVIL CODE SECTION 1365.2.5)

The current regular assessment per ownership interest is \$1,505 per year. The updated 30-year funding and expenditure plan, utilizing a 3% annual inflation of repair and replacement costs, requires a contribution to the reserve fund of \$434 per property for 2013 – an increase of \$34 or 9% over 2012. This amounts to a 2013 contribution to the reserve fund of \$2,809,000. There are no additional regular or special assessments anticipated for the reserve program or for other purposes, at this time.

Based upon the most recent reserve study and other information available to the board of directors, the currently projected reserve account balances will be sufficient at the end of each year to meet the Association's obligation for repair and/or replacement of major components during the next 30 years. This projection is principally based on the future funding plan, which requires a minimum 4% annual increase to the contribution over the next 30 years.

All major components are included in the reserve study and are included in its calculations. Components with an estimated remaining useful life of more than 30 years are not included in the reserve calculation. The Development Fund section of this report contains additional information.

Based on the method of calculation in paragraph (4) of subdivision (b) of CA Civil Code Section 1365.2.5, the estimated amount required in the reserve fund at the end of the current fiscal year is \$24,871,231*, based in whole or in part on the last reserve study and update prepared by management and Hughes Reserves & Asset Management, Inc. as of October, 2012. The projected reserve fund cash balance at the end of the current fiscal year is \$4,100,000, resulting in reserves being 16.5% funded at this date. If an alternate, but generally accepted, method of calculation is also used, the required reserve amount is \$4,100,000; this alternate method being the threshold pooling method. This difference (\$21m) equates to an estimated \$3,209 per member-property.

** This amount is calculated based on a straight line method, wherein, each component must stand alone, not utilizing the cash flow method of funding, also known as the pooling method.*

Based on the method of calculation in paragraph (4) of subdivision (b) of Section 1365.2.5 of the Civil Code, the estimated amount required in the reserve fund at the end of each of the next five budget years is \$24.9m 2013, \$24.8m 2014, \$24.8m 2015, \$26.0m 2016, \$27.0m 2017, and the projected reserve fund cash balance in each of those years, taking into account only assessments already approved and other known revenues, is \$2.4m 2013, \$1.0m 2014, \$1.0m 2015, \$1.0m 2016, \$1.0m 2017, leaving the reserve at 4% funding in 2017. If the reserve funding plan approved by the Association is implemented, the projected reserve fund cash balance in each of those years will be \$2.4m 2013, \$1.1m 2014, \$1.4m 2015, \$2.0m 2016, \$2.8m 2017, leaving the reserve at 10% funding.

The Replacement Reserve Fund Analysis on page 7 summarizes the component values by area and the projected available funding for repairs and replacements. A more detailed listing of the individual plan components is available upon request.

Note: The financial representations set forth in this summary are based on the best estimates of the preparer at that time. The estimates are subject to change.

Replacement Reserve Fund Analysis					
Tahoe Donner Association 2013 Budget	Total Current Replacement Cost	Range of Remaining Life (years)	Range of Useful Life (years)	Allocation of Accumulated funds (12/31/12)	100% Funded Allocation (12/31/12)
Trout Creek, Pools & Recreation	\$ 3,459,942	0 to 24	1 to 30	\$ 391,077	\$ 2,372,33
Marina	1,041,471	0 to 14	1 to 30	117,717	714,09
Tennis Complex	1,768,159	0 to 20	1 to 30	199,855	1,212,35
Downhill Ski Area	5,340,063	0 to 29	1 to 30	603,587	3,661,45
Cross Country	1,261,429	0 to 22	1 to 30	142,579	864,90
Equestrian	496,212	0 to 24	1 to 30	56,087	340,23
Golf Complex	8,840,421	0 to 23	1 to 30	999,232	6,061,49
Campground	637,299	0 to 16	1 to 30	72,034	436,96
The Lodge	2,712,892	0 to 24	1 to 30	306,638	1,860,11
Pizza on the Hill	424,118	0 to 30	1 to 30	47,938	290,79
Administration/MIS	4,383,865	0 to 30	1 to 30	495,508	3,005,82
Forestry	2,531,828	0 to 30	1 to 30	286,172	1,735,96
General & Building Maintenance	2,260,981	0 to 30	1 to 30	255,559	1,550,25
Vehicle Maintenance	1,114,908	0 to 21	1 to 30	126,018	764,44
Totals	\$ 36,273,587			\$ 4,100,000	\$ 24,871,23

Note: Projected accumulated funds at 12/31/12 equal approximately 16.5% of the 100% funded total based on the method of calculation in Section 1365.2.5(b)(4) of the Civil Code. The financial representations set forth in this summary are based on the best estimates of the preparer at this time. The estimates are subject to change.

REPLACEMENT RESERVE EXPENDITURES

The reserve plan schedules funding for replacement, repair and/or enhancement of the Association's existing capital investments. In the year 2013, budgeted reserve expenditures total \$4.5m, including carry-over approved projects. Components scheduled for 2013 may not necessarily be expended, based on individual review. The following outlines notable 2013 budget year expenditure budget items:

Asphalt Maintenance, \$264,000: Asphalt sealing, striping, overlays, and repairs of 15 locations throughout the Association will total \$264,000.

Forestry, \$279,000: Includes trails & bridge improvements of \$150,000 and new water line to building for \$103,000.

Administration, \$210,000: Includes signage replacements of \$82,000, reserves project management allocation of \$72,000, copier leases \$27,000, and radio and alarm equipment \$29,000.

Campground, \$127,000: Includes building component replacements \$51,000, signage replacements for \$39,000, RV site electrical for \$26,000 and miscellaneous other for \$11,000.

Cross Country, \$62,000: Includes rental equipment \$10,000, signage \$39,000, uniforms \$11,000 and land lease costs \$2,000.

Downhill Ski Area, \$380,000: Includes replacement rental equipment \$90,000, uniforms \$76,000, building components flooring, decks, heating for \$194,000 and snowmobiles for \$20,000.

Golf Course, \$904,000: Includes fairways replacements for \$620,000, maintenance mowers and other equipment replacements total of \$31,000, golf carts lease \$82,000, driving range mats \$14,000 and course sand & irrigation items \$157,000.

Maintenance and Vehicles, \$629,000: Includes loader replacement \$206,000, snow blower replacement \$139,000, bobcat replacement

\$56,000, building component replacements \$157,000 and vehicles replacements \$71,000.

Marina, \$212,000: Includes furniture \$62,000, fence replacement \$41,000, signage \$37,000, BBQ replacements \$9,000, and state lands lease \$6,000.

MIS, \$297,000: Includes payroll system hardware \$82,000, point of sale hardware \$14,000, security hardware \$26,000, and miscellaneous network and other equipment \$175,000.

Tennis, \$69,000: Renovations include court surfaces and fencing for \$24,000, landscaping and irrigation for \$24,000, and furniture and fixtures for \$21,000.

The Lodge, \$131,000: Replacements totaling \$131,000 include new furniture, deck flooring, tent replacement, signage, and kitchen equipment.

Trout Creek Recreation Center, \$737,000: Includes aerobic and weight room equipment replacements for \$33,000, pool deck furniture for \$116,000, pool and spa related projects totaling \$95,000, and tile flooring and heating for \$446,000

NEW MACHINERY AND EQUIPMENT FUND

The New Machinery and Equipment Fund (NMEF) is used to acquire new items identified as necessary to be more efficient in operations, or to provide new services to the membership. The 2013 assessment contribution to the fund totals \$194,000, or \$30 per property owner, consistent with the 2012 contribution. Fund expenditures are budgeted at \$260,000 and include new computer hardware and software, trail construction equipment, golf turf equipment, restaurant equipment and new marina, day camps and recreation equipment. The fund is projected to have a 2013 year-end balance of approximately \$16,000 after budgeted contributions and expenditures.

2013 Budget Summary - Operating Fund

TAHOE DONNER ASSOCIATION	Operating Revenue (REV)	Operating Costs Total (OCT)	Net Operating Result (NOR)	#Properties = 6472 Operating Fund 2013 Budget per Property		
				REV	OCT	NOR
Private Amenities						
Trout Creek Recreation Center	\$ 836,000	\$ (770,000)	\$ 66,000	\$ 129	\$ (119)	\$ 10
Beach Club Marina	488,000	(295,000)	193,000	75	(46)	30
Tennis Center	210,000	(209,000)	1,000	32	(32)	0
Aquatics	195,000	(264,000)	(69,000)	30	(41)	(11)
Rec Programs & Day Camps	234,000	(322,000)	(88,000)	36	(50)	(14)
Total Private Amenities	1,963,000	(1,860,000)	103,000	303	(287)	16
Public Amenities						
Downhill Ski Area	2,507,000	(2,152,000)	355,000	387	(333)	55
Cross Country Ski Area	720,000	(578,000)	142,000	111	(89)	22
Snowplay	108,000	(62,000)	46,000	17	(10)	7
Equestrian	115,000	(230,000)	(115,000)	18	(36)	(18)
Campground	42,000	(55,000)	(13,000)	6	(8)	(2)
Golf	1,035,000	(1,325,000)	(290,000)	160	(205)	(45)
Summer Food and Beverage	170,000	(261,000)	(91,000)	26	(40)	(14)
The Lodge	1,500,000	(1,545,000)	(45,000)	232	(239)	(7)
Pizza on the Hill	265,000	(313,000)	(48,000)	41	(48)	(7)
Total Public Amenities	6,462,000	(6,521,000)	(59,000)	998	(1,008)	(9)
Total Amenities	8,425,000	(8,381,000)	44,000	1,302	(1,295)	7
Homeowners Association Services & Amenities Support						
General	-	(668,000)	(668,000)	-	(103)	(103)
Marketing & Communications	190,000	(617,000)	(427,000)	29	(95)	(66)
Facility Admin. & Risk Mgmt	-	(213,000)	(213,000)	-	(33)	(33)
Administration	200,000	(637,000)	(437,000)	31	(98)	(68)
MIS	-	(509,000)	(509,000)	-	(79)	(79)
Accounting	1,000	(702,000)	(701,000)	0	(108)	(108)
Human Resources	-	(305,000)	(305,000)	-	(47)	(47)
Architectural Standards Office	54,000	(210,000)	(156,000)	8	(32)	(24)
Member Services	25,000	(210,000)	(185,000)	4	(32)	(29)
Forestry, Trails, Defensible & Open Space	30,000	(907,000)	(877,000)	5	(140)	(136)
Maintenance	-	(685,000)	(685,000)	-	(106)	(106)
Total Homeowners Association	500,000	(5,663,000)	(5,163,000)	77	(875)	(798)
TOTAL OPERATING FUND	\$ 8,925,000	\$ (14,044,000)	\$ (5,119,000)	\$ 1,379	\$(2,170)	\$ (791)

2013 Budget Summary - by Fund

TAHOE DONNER ASSOCIATION	2013 Budget	\$ per Property (6472)
OPERATING FUND		
Beginning Balance, start of year	\$ 319,000	\$ 49
Assessment Contribution	5,119,000 A1	791
Net Operating Results	(5,119,000)	(791)
Operating Fund, year end balance	\$ 319,000	\$ 49
REPLACEMENT RESERVE FUND		
Beginning Balance, start of year	\$ 4,100,000	\$ 633
Assessment Contribution	2,809,000 A2	434
Interest Income	21,000	3
Salvage Receipts	15,000	2
Income Tax and Other Expense	(10,000)	(2)
Expenditures for Capital Additions (see page 5)	(4,176,000)	(645)
Major Repairs, Maintenance & Lease Expenses	(320,000)	(49)
Replacement Reserve Fund, Year End Balance	\$ 2,439,000	\$ 377
NEW MACHINERY AND EQUIPMENT FUND		
Beginning Balance, start of year	\$ 82,000	\$ 13
Assessment Contribution	194,000 A3	30
Expenditures for Capital Additions	(260,000)	(40)
NM&E Fund, Year End Balance	\$ 16,000	\$ 2
DEVELOPMENT FUND		
Beginning Balance, start of year	\$ 3,626,000	\$ 560
Assessment Contribution	1,618,000 A4	250
Interest Income	16,000	2
Income Tax and Other Expense	(6,000)	(1)
Expenditures for Capital Additions (see page 8)	(4,049,000)	(626)
Development Fund, Year End Balance	\$ 1,205,000	\$ 186
Development Fund, YE Balance by subfund:		
Recreational Amenities Expansion (\$332,000 spend in B'13)	\$ -	\$ -
Building Replacement (\$2,907,000 projects spend in B'13)	\$ -	\$ -
Regular (\$810,000 projects spend in B'13)	\$ 1,205,000	\$ 186
Combined CAPITAL FUNDS ACTIVITY -		
Expenditures for Capital Additions	(8,485,000)	(1,311)
Major Repairs, Maintenance & Lease Expenses	(320,000)	(49)
Combined CAPITAL FUNDS ACTIVITY - Total	\$ (8,805,000)	\$ (1,360)

2013 Annual Assessment Recap:

Operating Fund	\$ 5,119,000 (A1)	\$ 791
Replacement Reserve Fund	2,809,000 (A2)	434
New Machinery and Equipment Fund	194,000 (A3)	30
Development Fund - Regular designated	1,618,000 (A4)	250
Capital Funds, subtotal	\$ 4,621,000	\$ 714
2013 Annual Assessment - Total	\$ 9,740,000	\$ 1,505

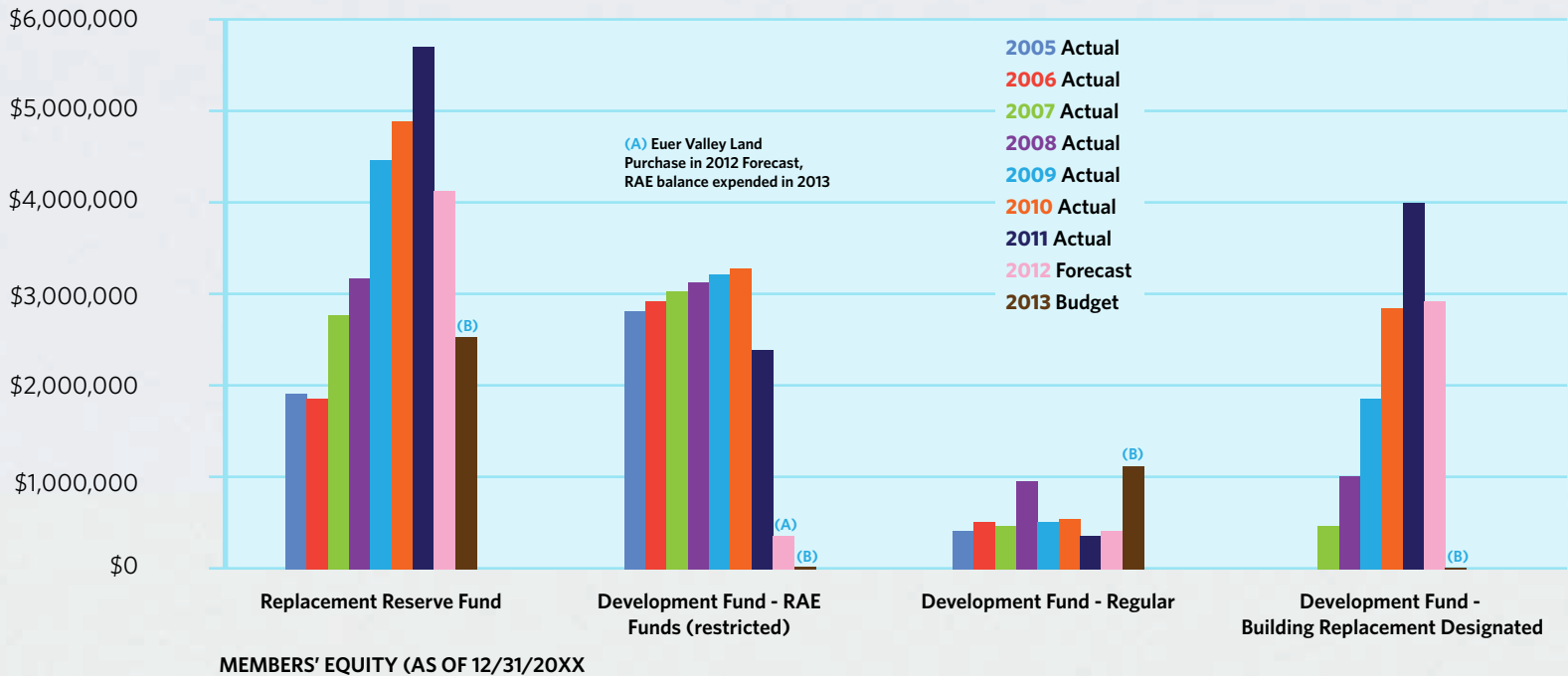
Members Equity Beginning Balances are based on Forecasted 2012 results, not Actual. Actual results may vary from Budget.

This Fund Summary excludes the Property Fund which accounts for the Association's investment in property & equipment.

The Property Fund activities include capitalization of property and equipment purchased and depreciation expense.

Key fund balances reserved for future capital needs of the Association.

(B) for 2013 Capital Expenditure discussion: see page 5 for Replacement Reserve and page 8 for Development Fund.



DEVELOPMENT FUND

The Development Fund was established to accumulate funds for large-scale projects identified as necessary due to the new capacity requirements, or changing needs of the Association. Currently, the Development Fund also includes accumulated designated funds for building replacement. In order to facilitate the future use of Development Fund assessments toward the funding of large-scale projects, each year projects are identified as eligible for such future funding. Projects designated as eligible, though not approved, to receive funding from future assessment contributions include:

RECREATION PROJECTS	OTHER PROJECTS
Euer Valley Bridge	Maintenance Buildings
Downhill Ski Area Enhancements	Golf Improvements and Restoration
New Amenities	Fire Trails/Roads Maintenance
Park Development	Golf Course Well and Water Storage
Cross Country Ski Area & Parking Enhancements	Recreational Vehicle Parking
Marina Enhancements	
Open Space	

Prior to 2013, the Development Fund is segregated into three components, as follows:

Regular – funds accumulated for the development and addition of facilities.

Building Replacement Designated – Board designated funds accumulated for the specific purpose of replacing existing buildings.

Recreational Amenities Expansion (RAE Funds)–funds contractually restricted for use only in development of new recreational projects. Investment earnings are segregated and remain with each of these components of Development Fund.

Per Board adopted policy, beginning in 2013, the fund’s contribution is not segregated between regular and building replacement. Refer to page 7 for schedule of funding, expenditures, and balances by component of the Development Fund. Below discusses key budgeted activities by component of Development Fund for 2013.

Development Fund - Regular

The 2013 regular annual assessment contribution to the Development Fund totals \$1,618,000, or \$250 per member-property. This amount is consistent with the 2012 combined regular and building replacement designated contribution. Budgeted expenditures from this component for 2013 total \$810,000 and include marina improvements for \$209,000, storage facilities for \$200,000, security systems for \$50,000, The Lodge improvements for \$105,000, new trails for \$75,000, and Trout Creek Recreation Center driveway improvement for \$50,000 and tennis facility improvements for \$15,000. The budgeted ending balance for development fund regular funds is \$1,205,000.

Development Fund – Designated, Building Replacement

The forecasted beginning balance in this designation is \$2,907,000. Expenditures from this component in 2013 total \$2,907,000 and include \$2.1 million in cross country/equestrian building costs, \$270,000 in groomer/hay storage building, and \$192,000 in equestrian building/corral costs, \$315,000 in maintenance building remodel costs, and \$30,000 in downhill ski building replacement planning costs. The budgeted ending balance for building replacement funds is zero.

Development Fund – Recreational Amenities Expansion (RAE Funds) (Restricted)

The Association owned a 32-acre parcel, adjacent to but outside the Association’s borders, that was held in the Development Fund. The parcel sold in 2004 and the initial net proceeds of \$2.8 million from that sale are retained in the Development Fund under the RAE Funds (Restricted) component. Investment earnings on this amount are credited to this account. A major portion of these funds was expended in 2011 and 2012 for the purchase of Euer Valley land. The 2013 Budget includes the expenditure of \$332,000 for marina improvements, with the budgeted ending balance for this component of fund becoming zero.

POLICIES AND PROCEDURES REGARDING DELINQUENT ASSESSMENT ACCOUNTS

The Annual Property Owner Assessment is due January 1, and becomes delinquent January 15 of the year of that Annual Assessment. Special Individual Assessments (Architectural Standards, Covenants and Forestry Assessments, Fines and Inspection Fees) are due thirty (30) days after invoicing and delinquent fifteen (15) days thereafter. Delinquent accounts are subject to the following schedule of procedures and charges. (The actions indicated below will not be taken until at least the date specified, but may occur at a later date due to scheduling considerations.)

ANNUAL ASSESSMENT

March 1: DELINQUENCY FEE (10 PERCENT OF ASSESSMENT BALANCE) is charged to the account; also, interest equal to the maximum allowed by law (currently 12 percent per annum) begins to accrue on the delinquent assessment balance.

April 1: Notice of pending suspension of membership rights (eligibility for candidacy to serve as a director, to vote in any election, to access the amenities as a member) for failure to pay the assessment and of the member's right to a prior hearing thereon, and notice of intent to record a lien against the member's property to secure amounts owed, is sent to Owner(s) of Record via certified mail.

May 1: Assessment Lien recorded against property; LIEN FEE OF \$175 is charged to the account; approximate effective date of suspension of membership rights, which shall remain in effect until the account is brought current; if requested, hearing on pending suspension of membership rights must be completed at least five days prior to the suspension's effective date; interest begins accruing on Delinquency Fee.

June 15: Delinquent accounts become subject to all appropriate collections/legal recourses, including FORECLOSURE of the assessment lien, to recover amounts owed. All costs and fees related to such actions, including attorneys' fees, become the property owner's obligation.

July 1: Interest begins accruing on Lien Fee.

SPECIAL INDIVIDUAL ASSESSMENT(S)

60 days after invoicing: DELINQUENCY FEE (10 PERCENT OF ASSESSMENT BALANCE) is charged to the account; also, interest equal to the maximum allowed by law (currently 12 percent per annum) begins to accrue on the delinquent assessment balance.

90 days after invoicing and/or notice of corrective-action requirement: Notice of pending suspension of membership rights (eligibility for candidacy to serve as a director, to vote in any election, to access the amenities as a member) for failure to pay the assessment and/or failure to comply with any duly-issued corrective-action requirements, and of the member's right to a prior hearing thereon, and, if applicable, notice of intent to record a lien against the member's property to secure amounts owed, is sent to Owner(s) of Record via certified mail.

120 days after invoicing: If applicable, Assessment Lien recorded against property; LIEN FEE OF \$175 is charged to the account; approximate effective date of suspension of membership rights, which shall remain in effect until the account is brought current or compliance is achieved; if requested, hearing on pending suspension of membership rights must be completed at least five days prior to the suspension's effective date; interest begins accruing on Delinquency Fee.

165 days after invoicing: Delinquent accounts become subject to all appropriate collections/legal recourses, including FORECLOSURE of the

assessment lien, to recover amounts owed. All costs and fees related to such actions, including attorneys' fees, become the property owner's obligation. 180 days after invoicing: If applicable, interest begins accruing on Lien Fee.

Receipt and Application of Payments

Timeliness of payments in relation to the imposition of penalties, etc., in accordance with this schedule shall be determined by:

Actual date of RECEIPT of hand-delivered payments. Official U.S. Postal Service postmark date appearing on the envelope in which a payment is received through the mail (private postage meter dates are ignored).

It is the Association's policy to apply payments received as follows: First, to the oldest unpaid Assessment. Second, to the Interest and Penalties (Delinquency Fee, Lien Fee, costs of collection, etc.) related to that oldest unpaid Assessment. Next, to the second-oldest Assessment, followed by the Interest and Penalties related to that second-oldest Assessment. This sequence continues until the most recent Assessment is paid, the Interest and Penalties related to that most recent Assessment are then paid.

Civil Code Section 1365.1 requires the following notices:

NOTICE ASSESSMENTS and FORECLOSURE

This notice outlines some of the rights and responsibilities of owners of property in common interest developments and the associations that manage them. Please refer to the sections of the Civil Code indicated for further information. A portion of the information in this notice applies only to liens recorded on or after January 1, 2003. You may wish to consult a lawyer if you dispute an assessment.

ASSESSMENTS and FORECLOSURE

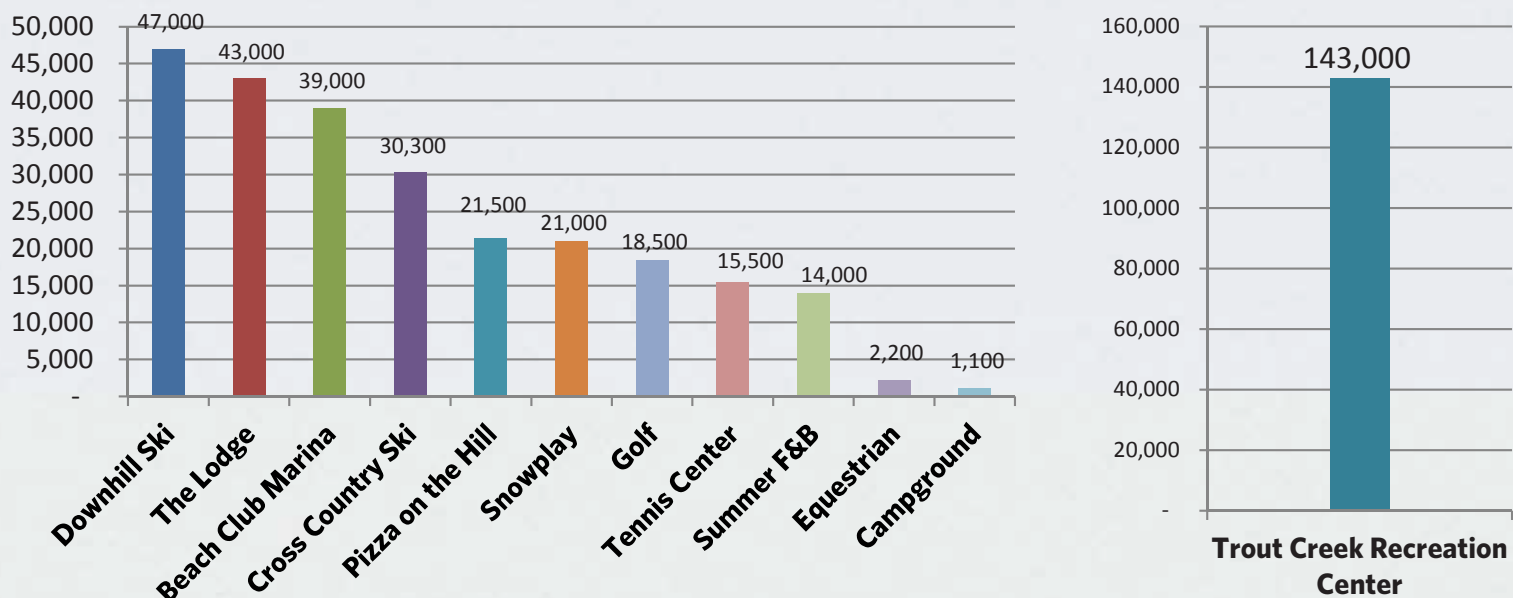
Assessments become delinquent 15 days after they are due, unless the governing documents provide for a longer time. The failure to pay Association assessments may result in the loss of an owner's property through foreclosure. Foreclosure may occur either as a result of a court action, known as judicial foreclosure or without court action, often referred to as nonjudicial foreclosure. For liens recorded on and after January 1, 2006, an association may not use judicial or nonjudicial foreclosure to enforce that lien if the amount of the delinquent assessments or dues, exclusive of any accelerated assessments, late charges, fees, attorney's fees, interest, and costs of collection, is less than one thousand eight hundred dollars (\$1,800). For delinquent assessments or dues in excess of one thousand eight hundred dollars (\$1,800) or more than 12 months delinquent, an association may use judicial or nonjudicial foreclosure subject to the conditions set forth in Section 1367.4 of the Civil Code. When using judicial or nonjudicial foreclosure, the Association records a lien on the owner's property. The owner's property may be sold to satisfy the lien if the amounts secured by the lien are not paid. (Sections 1366, 1367.1, and 1367.4 of the Civil Code)

In a judicial or nonjudicial foreclosure, the Association may recover assessments, reasonable costs of collection, reasonable attorney's fees, late charges, and interest. The Association may not use nonjudicial foreclosure to collect fines or penalties, except for costs to repair common areas damaged by a member or a member's guests, if the governing documents provide for this. (Sections 1366 and 1367.1 of the Civil Code)

The Association must comply with the requirements of Section 1367.1 of the Civil Code when collecting delinquent assessments.

If the Association fails to follow these requirements, it may not record a lien on the owner's property until it has satisfied those requirements. Any additional costs that result from satisfying the requirements are the responsibility of the Association. (Section 1367.1 of the Civil Code)

2013 Budget - Amenity Visitation Metrics



ASSESSMENTS and FORECLOSURE continued.

At least 30 days prior to recording a lien on an owner’s separate interest, the Association must provide the owner of record with certain documents by certified mail, including a description of its collection and lien enforcement procedures and the method of calculating the amount. It must also provide an itemized statement of the charges owed by the owner. An owner has a right to review the Association’s records to verify the debt. (Section 1367.1 of the Civil Code)

If a lien is recorded against an owner’s property in error, the person who recorded the lien is required to record a lien release within 21 days, and to provide an owner certain documents in this regard. (Section 1367.1 of the Civil Code)

The collection practices of the Association may be governed by state and federal laws regarding fair debt collection. Penalties can be imposed for debt collection practices that violate these laws.

PAYMENTS

When an owner makes a payment, he or she may request a receipt, and the Association is required to provide it. On the receipt, the Association must indicate the date of payment and the person who received it. The Association must inform owners of a mailing address for overnight payments. (Section 1367.1 of the Civil Code)

An owner may dispute an assessment debt by submitting a written request for dispute resolution to the Association as set forth in Article 5 (commencing with Section 1368.810) of Chapter 4 of Title 6 of Division 2 of the Civil Code. In addition, an association may not initiate a foreclosure without participating in alternative dispute resolution with a neutral third party as set forth in Article 2 (commencing with Section 1369.510) of Chapter 7 of Title 6 of Division 2 of the Civil Code, if so requested by the owner. Binding arbitration shall not be available if the Association intends to initiate a judicial foreclosure.

An owner is not liable for charges, interest, and costs of collection, if it is established that the assessment was paid properly on time. (Section 1367.1 of the Civil Code)

MEETINGS and PAYMENT PLANS

An owner of a separate interest that is not a timeshare may request the Association to consider a payment plan to satisfy a delinquent assessment. The Association must inform owners of the standards for payment plans, if any exist. (Section 1367.1 of the Civil Code)

The board of directors must meet with an owner who makes a proper written request for a meeting to discuss a payment plan when the owner has received a notice of a delinquent assessment. These payment plans must conform with the payment plan standards of the Association, if they exist. (Section 1367.1 of the Civil Code)

NOTICE OF RIGHTS AND OBLIGATIONS RELATING TO GOVERNING DOCUMENT ENFORCEMENT

The provisions of Tahoe Donner Association's Governing Documents (Declaration of Covenants and Restrictions, Bylaws, Articles of Incorporation, and Association Rules) may be enforced by the Association or by any owner, and the prevailing party in such an action is entitled to an award of reasonable attorney's fees and costs. However, before most Governing Document enforcement actions may be taken to court, Civil Code Section 1369.530 requires the initiating party to serve a Request for Resolution (the "Request") upon the other parties to the dispute. The objective of the Request must be to encourage the recipient opposing parties to agree to resolve the matter through arbitration, mediation, or some other form of alternative dispute resolution ("ADR"). The form and details of the ADR process, and whether its result will be binding or non-binding on the parties, must be agreed upon by the parties. If you receive a Request, you have 30 days to either accept or reject the ADR proposal. If you do not respond to the party issuing the Request within that time, you will be deemed to have rejected the proposal. If the Request is rejected, the other party may file a suit. You should be advised that failure by any member of the Association to comply with the pre-filing requirements of section 1369.530 of the Civil Code may result in the loss of your rights to sue the Association or another member of the Association regarding enforcement of the Governing Documents. In a Governing Document enforcement lawsuit, the court may also consider a party's refusal to participate in ADR in determining an attorney's fee award. With regard to internal dispute resolution, Tahoe Donner Association follows the process described in section 1363.840 of the Civil Code. For more information, please contact the Association offices.

NOTICE REGARDING INSURANCE MAINTAINED BY TAHOE DONNERSM

As required by California Civil Code section 1365(f), the following is a summary of Tahoe Donner Association's insurance coverages: **Property Insurance Policy:**

American Home Assurance Company; Limit – \$41,248,974; Deductible – \$5,000 per occurrence for buildings, contents, lifts, moveable equipment etc., and \$1,000 per occurrence for golf carts and tee to greens.

General Liability Policy: American Home Assurance Company; Limit – \$1,000,000; General Aggregate – \$1,000,000 per occurrence; Deductible – \$10,000 per occurrence.

Excess Liability (Umbrella) Policy: National Union Fire Insurance Co; Limit – \$9,000,000; General Aggregate – \$18,000,000; Deductible – \$10,000 per occurrence.

Additional excess liability coverage over the current Umbrella; National Union Insurance Co.; Limit – \$15,000,000; Aggregate – \$15,000,000.

Crime Policy: American Home Assurance Company; Limit – \$500,000; Deductible – \$5,000 per occurrence.

Additional excess crime coverage; Travelers Casualty and Surety Company of America; Limit \$1,000,000; Deductible – \$505,000 per occurrence.

Earthquake and Flood Insurance Policy:

American Home Assurance Company; Limit – \$3,000,000 per occurrence; Earthquake Aggregate – \$3,000,000; Deductible – \$100,000; Flood Deductible – \$50,000.

Inland Marine: American Home Assurance Company; Limit – \$1,442,462; Deductible – \$5,000 per occurrence.

Directors and Officers Liability Insurance: Federal Insurance Co.; Limit – \$5,000,000; Deductibles – Non-Indemnifiable Loss: None; Indemnifiable Loss: \$35,000.

Boiler & Machinery Coverage

American Home Assurance Company; Limit - \$39,943,977; Deductibles – \$10,000 minimum for compressors, motors, pumps, equipment generating electricity, and property damage; Deductible – \$2,500 minimum for consequential spoilage.

Business Automobile

New Hampshire Insurance Co.; Limits – \$1,000,000; Deductibles - \$3,000 for vehicles and \$5,000 for large vehicles and equipment per occurrence; No deductible if claim against company.

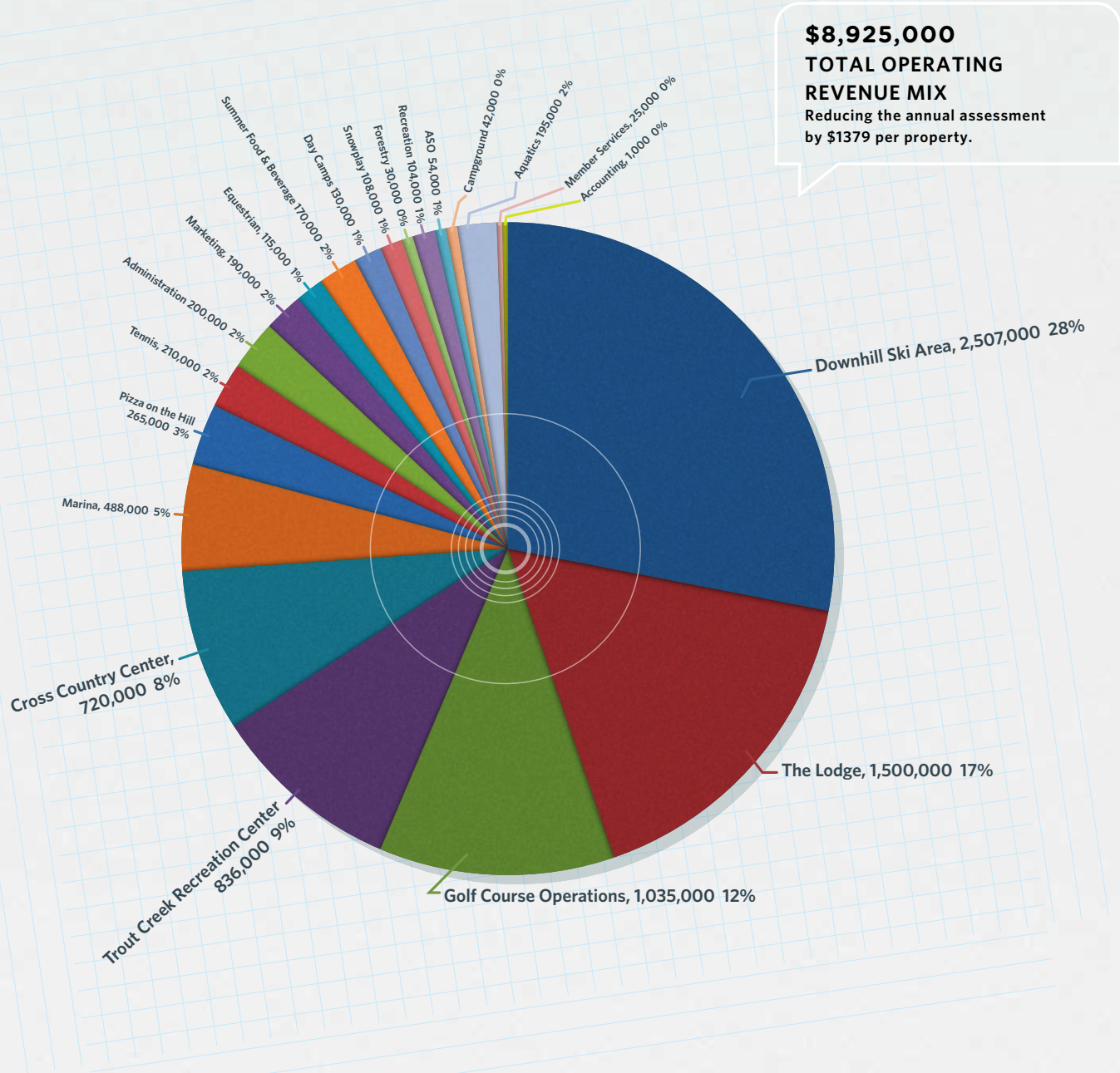
THE CIVIL CODE REQUIRES THAT THE FOLLOWING STATEMENT APPEAR:

"This summary of the Association's policies of insurance provides only certain information, as required by subdivision (f) of Section 1365 of the Civil Code, and should not be considered a substitute for the complete policy terms and conditions contained in the actual policies of insurance. Any Association member may, upon request and provision of reasonable notice, review the Association's insurance policies and, upon request and payment of reasonable duplication charges, obtain copies of those policies. Although the Association maintains the policies of insurance specified in this summary, the Association's policies of insurance may not cover your property, including personal property or real property improvements to or around your dwelling, or personal injuries or other losses that occur within or around your dwelling. Even if a loss is covered, you may nevertheless be responsible for paying all or a portion of any deductible that applies. Association members should consult with their individual insurance broker or agent for appropriate additional coverage." In fact, since all of our common areas and facilities are owned solely by the Association as a corporate entity, and not by the Association's individual members, the insurance carried by the Association insures only the Association, and only with regard to its actions and its property. It does not insure individual members, their property (individual homes and lots) or their actions.

OPERATING REVENUES

2013 BUDGET

64% | \$8,925,000 | OPERATING REVENUES (THIS CHART)
36% | \$5,119,000 | ANNUAL ASSESSMENT REVENUES (OPERATING FUND PORTION)
100% | \$14,044,000 | OPERATING FUND TOTAL REVENUES



Operating Revenues come from a variety of sources.
The Top 5 on a % basis account for 74% of Budget Operating Revenues.
Remaining 16 sources account for 26% of operating revenues.